We’re the European Investment Fund

Improving access to finance for SMEs and mid-caps during the COVID-19 crisis
We understand that it is a very difficult time for many European small businesses.

As part of the EIB Group, we are partnering with our mandators, the EU, National Promotional Institutions and Member States to put in place relevant packages to help small businesses mitigate liquidity and working capital challenges.

We’re pleased to announce new COVID-19 support measures using EFSI resources.

* This presentation is for information purposes only and should be read in conjunction with the detailed call for expression of interest documentation available at www.eif.org
COVID-19 support measures
Enhancements to COSME & InnovFin
Redirecting EFSI resources to help SMEs & mid-caps alleviate liquidity and working capital constraints

New guarantee capacity unlocking
€8bn in working capital loans for small businesses

Extended guarantee coverage for working capital
Enhanced T&Cs targeting working capital constraints
Improved processes offering simplified and quicker access to EIF guarantees
# COSME LGF COVID-19 measures

Available to both existing and new COSME intermediaries.

<table>
<thead>
<tr>
<th>Terms</th>
<th>Improved conditions in response to COVID-19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Guarantee rate for working capital</td>
<td>Increased from 50% to up to 80% with retroactive effect as from 6th April</td>
</tr>
<tr>
<td>Maximum guarantee cap rate</td>
<td>Increased from 20% to up to 25%</td>
</tr>
<tr>
<td>Minimum financial intermediary risk retention</td>
<td>Decreased from 20% to 10%</td>
</tr>
<tr>
<td>Repayment terms</td>
<td>Postponement, rescheduling or credit holiday period explicitly allowed (**)</td>
</tr>
<tr>
<td>Coverage of accrued or capitalised interest</td>
<td>Extended up to 360 days (***)</td>
</tr>
<tr>
<td>Maximum rollover period of revolving credit transactions</td>
<td>Possibility to increase from 5 to 9 years</td>
</tr>
<tr>
<td>Availability period</td>
<td>Possibility to extend for 6 months</td>
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</table>

*COSME Loan Guarantee Fund*

**Main features:**
- SMEs <250 FTE
- $\leq 150K per loan

**Capped guarantee:**
- Free of charge

**Eligible finance:**
- Working capital

**Max EIF commitment (***):**
- $\leq 50m counter guarantee & on-lending
- $\leq 25m direct guarantee

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*Any higher amount of the (counter-) guarantee cap amount is subject to approval of the European Commission. **Applied to existing or new transactions to be covered by the guarantee until the validity of the guarantee. ***Provided that no default has been declared no acceleration instilled, this creating incentive for intermediaries to support repayment flexibility.*
InnovFin SMEG COVID-19 measures

Available to both existing and new InnovFin intermediaries.

### Terms

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<tr>
<td>Innovation eligibility criteria</td>
<td>Independent confirmations and business plans replaced by self declaration</td>
</tr>
<tr>
<td>Refinancing of existing guaranteed transactions</td>
<td>Now permitted</td>
</tr>
<tr>
<td>Bridge financing minimum maturity</td>
<td>Reduced to 6m</td>
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* Applied to existing or new transactions to be covered by the guarantee until the validity of the guarantee. ** provided that no default has been declared no acceleration instilled, this creating incentive for intermediaries to support repayment flexibility.
Streamlined application process
Shorter lead times for amendments and follow on transactions. All applications will be treated on a first come first served basis.

Where to find documentation

I am...

I want to benefit from COVID-19 support measures...

with an increase in guarantee amount*

an existing financial intermediary

Call for expression of interest:

COSME InnovFin

open until 30 June 2020

with an increase in guarantee amount*

a new financial intermediary

1
Submit an application (Annex 1A)

2
Submit an application (Annex 1B)

3
Fast-track selection & approval process

4
Contract amendment (offer on EIF website to be signed)

Contract amendment or agreement

Agreement

1
EIF conducts pre-selection

2
EIF conducts due-diligence

1

2

3

4

I am…

without an increase in guarantee amount*

* Of the guarantee amount for an existing transaction
An expected €8bn in additional financing

Redirecting EU resources to help our partners provide the right lending support to SMEs & mid-caps during the COVID-19 crisis

**Resources**
1. We have redirected EFSI resources to enhance SME access to finance during the crisis

**EIF managed mandates and risk sharing instruments**
2. These resources combined with the EIFs own resources will enhance existing mandates targeting high risk and innovative SMEs & mid-caps
3. Our loan guarantees provide protection against expected losses, incentivising lending to SMEs

**Our partners**
4. Our financial intermediaries use our guarantees to offer loans or better lending terms to SMEs & mid-caps

**SMEs & mid-caps**
5. €8bn in additional lending made available

- **€1bn EFSI resources**
- Cosme LGF increase
- InnovFin SMEG increase
- €2.2bn Portfolio guarantees
- 250+ banking partners
- 8x expected leverage of EFSI resources
- €8bn in additional lending

+ EIF own resources
More information available at www.eif.org