We’re the European Investment Fund

Improving access to finance for SMEs and mid-caps during the COVID-19 crisis
We understand that it is a very difficult time for many European small businesses.

As part of the EIB Group, we are partnering with our mandators, the EU, National Promotional Institutions and Member States to put in place relevant packages to help small businesses mitigate liquidity and working capital challenges.

We’re pleased to announce new COVID-19 support measures using EFSI resources.

*COSME LGF

COVID-19 support measures*

* This presentation is for information purposes only and should be read in conjunction with the detailed call for expression of interest documentation available at www.eif.org
COVID-19 support measures
Enhancements to COSME LGF
Redirecting EUR 714m EFSI resources to help SMEs

Enhancing COSME LGF to alleviate SME liquidity & working capital constraints

Improved terms for all existing intermediaries in and outside the EU

Enhanced guarantee for new & existing intermediaries in the EU

Simplified processes offering quicker access to EIF guarantees
# Improved terms

**Available to all existing** COSME intermediaries in and outside of the EU, through amendments to existing agreements

<table>
<thead>
<tr>
<th>Amended terms</th>
<th>Improved conditions with retroactive effect from 01/01/2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Available during COVID-19 support period and beyond</td>
<td>Postponement, rescheduling or credit holiday period treated as a transaction restructuring and <strong>now covered</strong> (*)</td>
</tr>
<tr>
<td>Repayment terms</td>
<td>Increased from 5 to 9 years</td>
</tr>
<tr>
<td>Maximum rollover period of revolving credit transactions</td>
<td>Extended up to 360 days (**)</td>
</tr>
<tr>
<td>Available during COVID-19 support period (until 31/12/2020) only</td>
<td>Extended by an additional 6 months (***)</td>
</tr>
<tr>
<td>Coverage of accrued or capitalised interest</td>
<td></td>
</tr>
<tr>
<td>Availability period</td>
<td></td>
</tr>
</tbody>
</table>

*COSME LGF*

**Main features:**
- SMEs <250 FTE
- ≤€150K per loan

**Capped guarantee:**
- Free of charge

**Eligible finance:**
- Working capital, tangible & intangible investments, business transfer

---

*Applied to existing or new transactions to be covered by the guarantee until the termination date. **Provided that no default has been declared no acceleration instilled, this creating incentive for intermediaries to support repayment flexibility. ***With a maximum end date of 31 December 2023.*
# Improved terms

**How to sign up**

Simple notification-based process leading to an automatic contract amendment

<table>
<thead>
<tr>
<th>Where to find documentation</th>
<th>I am...</th>
<th>I want to benefit from COVID-19 support measures...</th>
<th>1</th>
<th>2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Notice</td>
<td>an existing financial intermediary in or outside of the EU</td>
<td>improved terms through an amendment to an existing guarantee agreement</td>
<td>Submit the notice</td>
<td>Automatic contract amendment</td>
</tr>
</tbody>
</table>

* Of the guarantee amount for an existing transaction
## Extended guarantee
Available to **new & existing** COSME intermediaries

### COSME LGF

**Main features:**
- SMEs <250 FTE
- ≤€150K per loan

**Capped guarantee:**
- Free of charge

### Eligible finance:
- Working capital (in any form)

### Max EIF commitment(*):
- ≤€50m counter guarantee & on-lending
- ≤€25m direct guarantee

### Terms

<table>
<thead>
<tr>
<th></th>
<th><strong>Improved conditions, subject to approval and applied with retroactive effect from 06/04/2020</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Available for working capital loans entered into between 06/04/2020 and 31/12/2020</td>
<td></td>
</tr>
<tr>
<td>Guarantee rate</td>
<td>Increased from 50% to up to <strong>80%</strong></td>
</tr>
<tr>
<td>Maximum (counter) guarantee cap rate</td>
<td>Increased from 20% to up to <strong>25%</strong></td>
</tr>
<tr>
<td>Minimum financial intermediary risk retention</td>
<td>May be decreased from 20% to <strong>10%</strong></td>
</tr>
<tr>
<td>Guarantee cap amount (budget)</td>
<td>Increase available in EU27 only</td>
</tr>
</tbody>
</table>

*Any higher amount of the (counter-) guarantee cap amount is subject to approval of the European Commission.*
## COSME LGF COVID-19 support measures

### Extended guarantee coverage

#### How to apply

All applications will be treated on a first come first served basis

<table>
<thead>
<tr>
<th>Where to find documentation</th>
<th>I am…</th>
<th>I want to benefit from COVID-19 support measures…</th>
</tr>
</thead>
<tbody>
<tr>
<td>an existing financial intermediary</td>
<td>without an increase in guarantee amount*</td>
<td>Apply using Annex 1B</td>
</tr>
<tr>
<td>with an increase in guarantee cap amount (only available for EU27)*</td>
<td></td>
<td>Fast-track selection &amp; approval process</td>
</tr>
<tr>
<td>a new financial intermediary established in EU27</td>
<td></td>
<td>EIF conducts due-diligence</td>
</tr>
</tbody>
</table>

1. Submit the Annex 1B
2. Contract amendment or agreement
3. Contract amendment
4. Agreement

#### Call for expression of interest

- open until 30 June 2020

---

* Of the guarantee amount for an existing transaction