EAST-21 Portfolio Secondary Sale

Open call for expression of interest to select potential buyers for a portfolio of fund interests

Frequently Asked Questions (“FAQ”)
(Published on 25/04/2022)

1. **Will the list of fund interests in the EAST-21 Portfolio be made available?**

Current, we are requesting Applicants to express their interest in learning more about the portfolio. Once the expressions of interest are analysed, the selected Applicants will be invited to sign a non-disclosure agreement, following which they will receive high-level information on the Portfolio, in order to submit an Indicative Offer.

2. **Could you please confirm if the information to be provided as part of the application process, particularly information included as Appendix B, will be treated as confidential information?**

The application documents will be treated as confidential. As explained in the Call for Expression of Interest, EIF will request interested parties to execute an NDA for the overall transaction.

Please also refer to section 9 of the Call for Expression of Interest on Data Protection.

3. **Should the applicant be the management company responsible for the purchasing vehicle in the transaction, or should it be the actual purchasing vehicle that would be involved in the transaction?**

The application should be made by the purchasing vehicle, however, if this vehicle is not identified at this stage, the management company can apply on its behalf. It should be noted that, in case the application is done by the management company and is selected to further stages in the process, the exact vehicle which would be the potential buyer must comply with all EIF internal rules and policies and with the provisions set out in the Call for Expression of Interest, meaning that the Applicant could be rejected at a later stage of the process in case of non-compliance related to this vehicle. The EIF must receive the information about the exact vehicle before further selection stages so that compliance eligibility check can be duly performed.

4. **Is EIF considering proposals to act as secondary advisor to the process at this stage?**

No, the Call for Expression of Interest is aimed at potential buyers for the EAST-21 Portfolio. Nevertheless, advisors are invited to participate in representation of a potential buyer, as outlined in the Call for Expression of Interest.

5. **Is EIF hoping to bundle the portfolio and will sell it to one buyer, or would EIF contemplate a mosaic solution, i.e. bids on individual funds/ fund families?**

For the EAST-21 Portfolio, EIF is intending to bundle the portfolio and is not contemplating a mosaic solution. There is, however, the option to bid on (one or both of) the two sub-portfolios that comprise the EAST-21 Portfolio, as described in the Call for Expression of Interest.

6. **In Appendix A, what is meant by “Denomination of register”?**

It means Register Name.