

## Indicative Term Sheet

for the EGF Equity & Debt Funds Products

Product: Selective Loan Funds Facility (SLF)

### *Important Disclaimer*

*This summary term sheet is for information purposes only. This document is an outline of the principal terms and conditions for the product described herein, which are subject to change and non-exhaustive.*

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## Annex VI to the Open Call for Expression of Interest to select Financial Intermediaries under EGF

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### 1. Definitions

Whenever used in these guidelines, the following terms shall have the meanings opposite them. Any capitalised items not defined in this Annex have the meaning given to them in the Open Call for Expression of Interest or as the case may be Annex Ia – Expression of Interest thereto.

<b>EIF EGF Investment</b>	Means a commitment in any form entered into by EIF under EGF to invest in a Financial Intermediary, excluding any commitments made by EIF from other resources managed or advised by EIF, if any.
<b>Financial Intermediary</b>	Investment funds and special purpose vehicles, in any form, established or to be established, that undertake long term risk capital investments in the form of debt or hybrid debt/equity financing.
<b>Excluded Final Recipient</b>	Means an i) entity that cannot benefit directly or indirectly from financing supported by EGF as a result of the application of the Guidelines on the EIF Restricted Sectors <sup>1</sup> as amended from time to time or ii) a large corporate with more than 3000 full-time equivalent employees.
<b>Target Final Recipient</b>	A Final Recipient that is at the time of first financing by the Financial Intermediary: i) an SME, Small Mid-Cap or Mid-cap and ii) not an Excluded Final Recipient.
<b>Final Recipients</b>	Means an entity benefiting directly or indirectly (including inter alia through holding companies and, platforms and/or other funds) from financing provided by the Financial Intermediary, which shall not be an Excluded Final Recipient.
<b>SME</b>	SME Means a micro, small or medium-sized enterprise as defined in Commission Recommendation 2003/361/EC (OJ L 124, 20.5.2003, p. 36), as amended from time to time.
<b>Small Mid-Cap</b>	Small Mid-Cap Means an entity with fewer than 500 full-time equivalent employees that is not an SME.
<b>Targeted Activities</b>	Mean (i) criminal activities such as money laundering, financing of terrorism, tax crimes (i.e. tax fraud and tax evasion); and (ii) tax avoidance practices.
<b>Mid-Cap</b>	Mid-Cap Means an entity with fewer than 3000 full-time equivalent employees that is not a SME, nor a Small Mid-Cap.
<b>Fund Agreement</b>	Means, but is not limited to, the agreement whereby the EIF commits to invest under EGF in, or alongside, a Financial Intermediary.
<b>Minimum Allocation</b>	A Financial Intermediary receiving EIF EGF Investment shall make direct or indirect investments in Target Final Recipients, and shall have invested or expect to invest at least the aggregate amount drawn down from the EIF EGF Investment for the purpose of investment directly or

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<sup>1</sup> [http://www.eif.org/news\\_centre/publications/2010\\_Guidelines\\_for\\_Restricted\\_Sectors.htm](http://www.eif.org/news_centre/publications/2010_Guidelines_for_Restricted_Sectors.htm).

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	indirectly into Target Final Recipients operating in Participating Member States.
<b>Non-Compliant Jurisdiction (“NCJ”)</b>	<p>Includes jurisdictions:</p> <ul style="list-style-type: none"> <li>(i) listed in the Annex I of the Council of the European Union conclusions on the revised European Union list of non-cooperative jurisdictions for tax purposes, adopted by the Council of the European Union at its meeting held on 18 February 2020, and/or</li> <li>(ii) listed in the Annex of the Commission Delegated Regulation (EU) 2016/1675 of 14 July 2016 supplementing Directive (EU) 2015/849 of the European Parliament and of the Council by identifying high-risk third countries with strategic deficiencies, and/or</li> <li>(iii) rated as “partially compliant”, “provisionally partially compliant” or “non-compliant” by the Organisation for Economic Cooperation and Development and its Global Forum on Transparency and Exchange of Information for Tax Purposes and/or</li> <li>(iv) included in the Financial Action Task Force “Public Statement” (i.e. countries or jurisdictions with such serious strategic deficiencies that the Financial Action Task Force calls on its members and non-members to apply counter-measures or for which the Financial Action Task Force calls on its members to apply enhanced due diligence measures), and/or</li> <li>(v) included in the Financial Action Task Force statement “Improving Global AML/CFT Compliance: On-Going process”(i.e. countries or jurisdictions with strategic weaknesses in their AML/CFT measures but that have provided a high-level commitment to an action plan developed with the Financial Action Task Force), and/or</li> <li>(vi) included in the OECD/G20 list of jurisdictions that have not satisfactorily implemented the tax transparency standards</li> </ul> <p>in each case as such statement, list, directive or annex may be amended and/or supplemented from time to time.</p> <p>Where the relevant support is not reserved for operations, projects or activities implemented in the same jurisdiction where the concerned Applicant is incorporated, the Applicant shall not be incorporated in or invest through a Non-Compliant Jurisdiction. Please refer to the EIB’s website<sup>2</sup> for the most updated reference lists of Non-Complaint Jurisdiction or enquire with EIF for confirmation of Non-Compliant Jurisdiction status.</p>
<b>Participating Member States</b>	Means the EU Member States that have individually entered into a contribution agreement with the EIB as required to formalise their adherence to EGF. Please refer to the following link for the list of Participating Member States ( <a href="#">Annex X</a> ).

<sup>2</sup> <https://www.eib.org/en/about/compliance/tax-good-governance/faq>

## 2. Terms and objectives of EIF EGF Investment

<p><b>Policy rationale and strategic objective</b></p>	<p>The objective of the SLF product is to support Target Final Recipients facing persistent medium-term liquidity shortfalls resulting from the economic downturn linked to COVID-19.</p> <p>The main aim of the SLF is providing alternative sources of financing and widening the availability of non-bank financing to Target Final Recipients. SLF will apply a selective investment approach and invest directly or indirectly in non-bank financing mainly (i.e. more than 50% of the total invested amounts) in form of non-distressed senior or unitranche (secured or unsecured) loans/bonds.</p> <p>Once seen as a relatively niche offering, European private credit is now a recognised source of financing which can be tailored to meet the needs of Target Final Recipients and can be adapted to longer-term financing needs in light of the current market situation. In specific, this product will support Financial Intermediaries (managed by first time, emerging or established teams):</p> <ul style="list-style-type: none"> <li>(i) in their fundraising period to achieve first closing or</li> <li>(ii) in their subscription period to have subsequent closings and reach targeted or adequate fund sizes in case of limited investor interest as result of the crisis following the COVID-19 pandemic. On a case-by-case basis, the EIF can make EIF EGF Investment to Financial Intermediaries under this product conditional to being accepted at the end of the Financial Intermediary’s fundraising period in full or in part, depending on third-party investors’ interest during the subscription period. By doing so, the EIF will provide liquidity enabling funds to reach the fund size required to execute their investment strategies in case of limited investor interest, without crowding out private investors.</li> </ul> <p>Via SLF, the EIF can selectively take increased stakes in Financial Intermediaries and make larger commitments (in some cases above 50% but always subject to requirements as per Investor Base of the Financial Intermediary).</p>
<p><b>Targeted stage</b></p>	<p>In terms of stage, the facility is expected to focus more prominently on Target Final Recipients in:</p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Growth and expansion, including expansion through, when necessary, financing for acquisition of a business, replacement / transition capital for growth (excluding strategies intended for asset stripping).</li> </ul>
<p><b>Duration of EIF EGF Investment</b></p>	<p>The manager of the Financial Intermediary shall not, without EIF’s prior written consent, make or propose to investors in the Financial</p>

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	Intermediary to vote upon any amendments in order to extend the term of the Financial Intermediary beyond December 2036.
<b>Investor Base of the Financial Intermediary</b>	<p>At least 30% of total commitments to Financial Intermediaries, excluding the EIF EGF Investment are made by independent private investment sources.</p> <p>In assessing compliance with the above requirements, the EIF may rely on a declaration, representation or undertaking from the Financial Intermediary.</p>
<b>Approval Period</b>	The EIF may approve EIF EGF Investment until 31 December 2021, unless otherwise extended by EGF governance body.
<b>Requirements</b>	<p>Financial intermediaries receiving EIF EGF Investment:</p> <ul style="list-style-type: none"> <li>i. Shall not engage in activities incompatible with the Guidelines on the EIF Restricted Sectors;</li> <li>ii. Shall not use EIF EGF investment for a participation in any Excluded Final Recipients;</li> <li>iii. Shall not be established in a NCJ unless the operation is physically implemented in the relevant NCJ and does not present any indication that it supports actions that contribute to targeted activities. The EIF will provide relevant arrangements in order for the Financial Intermediary to transpose this requirement at the level of the Final Recipients;</li> <li>iv. Shall undertake to comply with applicable European Union law and agreed international and European Union standards and, therefore, not support actions that contribute to tax evasion or finance artificial arrangements aimed at tax avoidance. The EIF will provide relevant arrangements in order for the Financial Intermediaries to transpose this requirement at the level the Final Recipients;</li> <li>v. Shall acknowledge the EIF Anti-Fraud Policy which sets out the policy of EIF for preventing and deterring corruption, fraud, collusion, coercion, obstruction, money laundering and terrorist financing<sup>3</sup> as amended from time to time, and shall take appropriate measures (as may be further specified in the relevant agreement) to (i) facilitate implementation of such policy as well as to (ii) undertake to support investigations performed by the EIF or the European Investment Bank, the EPPO, or the European AntiFraud (OLAF), or Court of Auditors (ECA) in connection with actual or suspected prohibited conduct.</li> </ul> <p>The Minimum Allocation shall be ensured through the fund agreement.</p>

<sup>3</sup> Please refer to [http://www.eif.org/attachments/publications/about/Anti\\_Fraud\\_Policy.pdf](http://www.eif.org/attachments/publications/about/Anti_Fraud_Policy.pdf)

