

Information Note to the Financial Intermediaries regarding the Call for Expression of Interest No JER-004/4 (Lithuania)

Changes to the First Loss Portfolio Guarantee Financial Instrument transaction

With reference to the Call for Expression of Interest No JER-004/4 (launched on 02/09/2010, closed on 13/10/2010)

In order to further facilitate improvements in the access to finance for SMEs, the European Investment Fund ("EIF") is to implement changes to the terms and conditions set in the Call for Expression of Interest JER-004/4 for the First Loss Portfolio Guarantee Financial Instrument ("Call"). These changes include alterations to the following terms:

Term	Call	Change
Purpose of Financing	Investment (tangible and intangible assets), financial leasing and/or working capital linked to development or expansion activities	Purpose of financing: investment (tangible and intangible assets), financial leasing and/or working capital linked to development, strengthening or expansion activities of new or existing business activity of Eligible SME
Maximum Obligor Concentration Limit	The maximum loan amount to an individual Eligible SME shall be set by EIF and in such a manner as to allow the Portfolio to be sufficiently diversified. The maximum obligor concentration will be set typically at 1% or 2% of the Agreed Portfolio Volume but in no case greater than "de minimis" amount (i.e. EUR 1,5 million divided by the Guarantee Rate)	The maximum loan amount to an individual Eligible SME shall be set by EIF and in such a manner as to allow the Portfolio to be sufficiently diversified. The maximum obligor concentration will be set typically at 1% or 2% of the Agreed Portfolio Volume but in no case greater than "de minimis" amount equal to EUR 1,875 million (i.e. EUR 1,5 million divided by the Guarantee Rate)
Maximum Industry Concentration	Industry sectors by NACE Code Rev. 2 (Division level) shall not represent more than 20% of the Agreed Portfolio Volume	Industry sectors by NACE Code Rev. 2 (Division level) shall not represent more than 20% 30% of the Agreed Portfolio Volume, with the possibility to apply higher limits for certain important industries (Sub-limits may be applied for specific sectors)
Availability Period	Typically 24 months from the date of signature of the Operational Agreement	Typically 24 36 months from the date of signature of the Operational Agreement but not later than 31/12/2015

Guarantee Fee Percentage	The Guarantee Fee Percentage is equal to 1% .	The Guarantee Fee Percentage is equal to 1% : - 0.5% for the SME Transactions up to 2 years (inclusive), - 1% for the SME Transactions longer than 2 years.
--------------------------	--	--

These product features were neither a selection nor an evaluation criteria impacting the selection process of the Financial Intermediaries.

Should you decide that you would like to participate in the Financial Instrument due to the above mentioned changes, please inform EIF **by no later than 04/06/2012 by letter**. In the event that you had decided not to apply earlier, any letter should provide justification of why these changes would have changed your decision in relation to submitting an Expression of Interest for the Call.

The letter shall indicate the reference number of the Call (No. JER-004/4). It should be signed by the duly authorized person(s) and sent to the following addresses (**both**):

Postal Address:

European Investment Fund
Attention: Regional Business Development Unit
96 Boulevard Konrad Adenauer
L-2968 Luxembourg
LUXEMBOURG

and

E-mail address:

Attention: Regional Business Development Unit
info.rbd@eif.org